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Your Future in Finance

2019

September 28th

Questrom School of Business

595 Commonwealth Avenue

Boston, MA 02215



**FINANCE &
INVESTMENT CLUB**

Conference Agenda



Saturday, September 28, 2019

8:30-8:55AM: Alumni Check-In

9:00-9:50AM: Speaker Panel

10:00-10:50AM: Breakout Session #1

11:00-11:50AM: Breakout Session #2

12:00-1:15PM: Lunch Session

1:30-1:50PM: Keynote Speaker

2:00-2:50PM: Student / Alumni Networking

3:00-4:00PM: Alumni Reception

Breakout Session #1



10:00-10:50AM

Investment Banking

In this workshop, investment banking professionals will discuss what it is like to work in banking, explain the difference between product and coverage groups, and talk about their personal experiences

Capital Markets

The exciting world of capital markets is fast paced and complex. In this workshop, students will learn about capital markets from a sell-side as well as a buy-side perspective. This workshop will focus on how different debt and equity transactions are structured. Students will also get advice on how to cultivate the skills necessary for success in this field. Workshop leaders will also provide advice on how to ace the interview.

Sales and Trading

The dynamic sales and trading industry offers many exciting learning opportunities. With topics ranging from fixed income to commodities, this session will help students better understand what exactly the job entails. This workshop provides exposure to different asset classes as well as an overview of sales and trading roles. Workshop leaders, who have worked in this role, will give an overview of their personal experiences and discuss who is best suited for this job. They will also describe the opportunities available and share interviewing tips.

Breakout Session #1



10:00-10:50AM

Corporate Finance

Corporate finance professionals help their companies find money to run the business, grow the business, make acquisitions, and plan for the future. In this workshop, corporate finance professionals will describe their role and explain how corporate finance differs from investment banking. Students will gain an understanding of what it is like to work in a financial role from a company's point of view as opposed to that of a financial institution.

Equity Research

Equity research entails analyzing a company's financials in a qualitative and quantitative fashion with the objective of making stock investment recommendations. One needs intellectual curiosity and critical thinking skills to thrive in this field. In this session, equity research professionals will talk about their career paths and walk students through the process of creating a good research report by providing examples from their work.

Breakout Session #2



11:00-11:50AM

Introduction to Private Equity

Private equity fund managers raise capital from institutional investors to establish private equity funds. Private equity funds make equity investments in unlisted businesses. The private equity investor will generally take a controlling position in the business in order to foster active ownership. In this workshop, private equity professionals will talk about how to approach a career in private equity. They will also provide insight on larger global trends in the investment field.

Introduction to Venture Capital

Venture capital is financing that investors provide to startup companies and small businesses that are believed to have long-term growth potential. In this workshop, professionals will discuss how VC differs from PE and talk about their career paths. Professionals will also discuss some of the exciting investments that their firms made.

Quantitative Finance

Quant finance is the application of mathematics, statistics, and computer programming to various divisions of finance. Quant roles can cover trading, research, engineering, and risk departments within hedge funds, proprietary trading firms, and investment banks. This workshop will provide an overview career paths and organizational workflow.

Breakout Session #2



11:00-11:50AM

Investment Management

Trillions of dollars of assets are managed by investment managers in the United States. There are many roles within this innovative space, as firms compete to develop superior investment products. These roles can range anywhere from portfolio managers to operations support staff. This session will provide insight into the various firms in the space, roles within these firms and the skills required to be successful in the industry.

Impact Investing

Impact investing refers to investments made into companies, organizations, and funds with the intention to generate a measurable, beneficial social or environmental impact alongside a financial return. Professionals will discuss this growing industry and what opportunities lie within this field for students. They will also describe the difference between jobs at a venture capital firm and jobs at an impact investment firm.